

City of Fayetteville Staff Review Form

A. 7  
 Bid #12-19 Peterbilt of Fort Smith  
 Page 1 of 6

City Council Agenda Items  
 and  
 Contracts, Leases or Agreements

3/20/2012

City Council Meeting Date  
 Agenda Items Only

Dennis Pratt / Barbara Olsen

Fleet Operations

Transportation

Submitted By

Division

Department

Action Required:

A resolution awarding Bid #12-19 to Peterbilt of Ft. Smith in the amount of \$775,629 for the purchase of three automated side load solid waste trucks.

\$ 775,629.00  
 Cost of this request

9700.1920.5802.00  
 Account Number

02082.2012  
 Project Number

\$ 1,556,000.00  
 Category / Project Budget

\$ -  
 Funds Used to Date

\$ 1,556,000.00  
 Remaining Balance

Solid Waste Vehicles/Equipment  
 Program Category / Project Name

Vehicles and Equipment  
 Program / Project Category Name

Shop Fund  
 Fund Name

Budgeted Item

Budget Adjustment Attached

Tony Gully 3-2-12  
 Department Director Date

Previous Ordinance or Resolution # \_\_\_\_\_

[Signature] 3-2-12  
 City Attorney Date

Original Contract Date: \_\_\_\_\_

Original Contract Number: \_\_\_\_\_

Paul a. Bush 3-5-2012  
 Finance and Internal Services Director Date

Received in City Clerk's Office 03-02-12 P01:31 RCVD  
 [Signature]

[Signature] 3-6-12  
 Chief of Staff Date

Received in Mayor's Office  
 ENTERED 3/5/12  
 [Signature]

[Signature] 3/6/12  
 Mayor Date

Comments:

## CITY COUNCIL AGENDA MEMO

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**To:** Mayor/City Council

**Thru:** Terry Gulley, Director of Transportation *AG*

**From:** Dennis Pratt, Fleet Operations Supt.

**Date:** March 2, 2012

**Subject:** Purchase of three Side Load Trucks for Solid Waste

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**PROPOSAL:** That City Council approve the purchase of three Peterbilt trucks with Labrie Automizer Right Hand bodies in the amount of \$775,629 for use by Solid Waste division.

**RECOMMENDATION:** Bid 12-19 was opened on February 10, 2012. Nine bids were received. A bid tab sheet is attached; on the right hand side of the sheet, the bids are numbered in order – lowest bid is #1, next lowest #2, etc. Two bids tied for #3.

Low bids #1 and #2 both have a New Way arm. The bid states that whatever unit is bid must have 50 units already in service for at least a year. There are only 30 New Way arms in service, and they have only just gone into service, so there is no performance history on them.

The two bids that tied for #3 low bid both have the arm from GSP Marketing which is too wide for us to use in our City. When we demo'd the unit, the driver had to get out of the truck, move the trash can out where the truck could reach it, get in the truck and dump the can, get out of the truck and put the trash can back. The arm is too wide to fit between cars.

The fourth lowest bid from Peterbilt, Option #1 has a Labrie arm. These have been in use for several years.

I recommend acceptance of the lowest bid that meets specs from Peterbuilt of Fort Smith in the amount of \$775,629 for three units.

These trucks are for use by Solid Waste Division and will replace units 468, 469, and 470.

This purchase was unanimously approved by the Equipment Committee on Feb 28<sup>th</sup>, 2012.

**BUDGET IMPACT:** These replacements were budgeted for on both the capital and the operating sides.

**RESOLUTION NO. \_\_\_\_\_**

A RESOLUTION AWARDDING BID #12-19 AND AUTHORIZING THE PURCHASE OF THREE (3) AUTOMATED SIDE LOAD SOLID WASTE TRUCKS FROM PETERBILT OF FORT SMITH IN THE AMOUNT OF \$775,629.00 FOR USE IN THE SOLID WASTE DIVISION

**BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF FAYETTEVILLE, ARKANSAS:**

Section 1. That the City Council of the City of Fayetteville, Arkansas hereby awards Bid #12-19 and authorizes the purchase of three (3) automated side load solid waste trucks from Peterbilt of Fort Smith in the amount of \$775,629.00 for use in the Solid Waste Division.

**PASSED and APPROVED** this 20<sup>th</sup> day of March, 2012.

APPROVED:

ATTEST:

By: \_\_\_\_\_  
**LIONELD JORDAN**, Mayor

By: \_\_\_\_\_  
**SONDRA E. SMITH**, City Clerk/Treasurer



BID: 12-19  
 DATE: 02/10/12  
 TIME: 2:00 PM  
 CITY OF FAYETTEVILLE

Bid 12-19, Automated Refuse Trucks

BIDDER	MANUFACTURER	QUANTITY	MODEL	PRICE EACH	TOTAL COST	
1 Downing Sales & Service, Inc.	Peterbilt	3	320	\$ 136,780.00	\$ 407,340.00	
	Bridgeport Manufacturing	3	28 Cubic Yard Ranger Automated Side Loader	\$ 139,340.00	\$ 418,020.00	
					<b>\$ 825,360.00</b>	7
2 Frontier International Trucks Inc. (Option 1)	Crane Carrier	3	LET2	\$ 161,931.00	\$ 485,793.00	
	Nu Way	3	Sidewinder XTR	\$ 104,469.00	\$ 313,407.00	
					<b>\$ 799,200.00</b>	6
3 Frontier International Trucks Inc. (Option 2)	Crane Carrier	3	LET2	\$ 166,975.00	\$ 497,925.00	
	Labrie	3	Automizer	\$ 120,895.00	\$ 362,685.00	
					<b>\$ 860,610.00</b>	8
4 GSP Marketing Inc./ GS Products	Mack	3	LEU613	\$ 148,209.67	\$ 444,629.00	
	GSP Marketing Inc.	3	CS8127A	\$ 95,904.78	\$ 287,714.34	
					<b>\$ 732,343.34</b>	3
5 Peterbilt of Ft. Smith, LLC (Option 1)	Peterbilt	3	320	\$ 167,648.00	\$ 412,944.00	
	Labrie	3	Automizer RH	\$ 120,895.00	\$ 362,685.00	
					<b>\$ 775,629.00</b>	4
6 Peterbilt of Ft. Smith, LLC (Option 2)	Peterbilt	3	320	\$ 137,648.00	\$ 412,944.00	
	Scranton Mfg. Co. - <i>NEW WAY SRM</i>		<i>New Way Sidewinder</i>	\$ 104,469.00	\$ 313,407.00	
					<b>\$ 726,351.00</b>	2
7 Scruggs Equipment Company	Truck 1 - 2011 Mack & Truck 2&3 - 2013 Mack	3	LEU G13	\$ 95,904.78	\$ 287,714.34	
	G&S Products	3	CS-8127A	\$ 148,209.67	\$ 444,629.00	
					<b>\$ 732,343.34</b>	3
8 Shipley Motor Equipment Company	Mack	3	LEU613	\$ 137,519.76	\$ 412,559.28	
	<i>New Way</i>	3	Sidewinder	\$ 104,469.00	\$ 313,407.00	
					<b>\$ 725,966.28</b>	1
9 Truck Centers of Arkansas	Autocar	3	ACX64	\$ 156,725.00	\$ 470,175.00	
	Scranton Mfg. Co. - <i>NEW WAY SRM</i>	3	<i>New Way Sidewinder</i>	\$ 104,469.00	\$ 313,407.00	
					<b>\$ 783,582.00</b>	5

\*NOTICE: Bid award is contingent upon vendor meeting minimum specifications and formal authorization by City officials.

CERTIFIED: P. VICE  
 P. VICE, PURCH MGR

[Signature]  
 WITNESS

2/10/12  
 DATE

## City Of Fayetteville - Purchase Order (PO) Request

(Not a Purchase Order)

**All purchases under \$2500 shall be used on a P-Card unless medical or 1099 service related. (Call x256 with questions)**

**All PO Request shall be scanned to the Purchasing e-mail: [Purchasing@ci.fayetteville.ar.us](mailto:Purchasing@ci.fayetteville.ar.us)**

Requisition No.:	Date: A. 7	Bid #12-19 Peterbilt of Fort Smith
P.O Number:	3/2/2012	Expected Delivery Date:

Vendor #: <b>19771</b>	Vendor Name: <b>PETERBILT OF FT. SMITH</b>	Mail Yes: <input type="checkbox"/> No: <input checked="" type="checkbox"/>	Taxable Yes: <input type="checkbox"/> No: <input checked="" type="checkbox"/>	Quotes Attached Yes: <input type="checkbox"/> No: <input checked="" type="checkbox"/>
Address:		Fob Point:	Division Head Approval: <i>[Signature]</i>	
City:	State:	Zip Code:	Ship to code: <b>50</b>	
Requester: <b>BARBARA OLSEN</b>		Requester's Employee #: <b>1940</b>	Extension: <b>485</b>	

Item	Description	Quantity	Unit of Issue	Unit Cost	Extended Cost	Account Numbers	Project/Subproject #	Inventory #	Fixed Asset #
1	2012 PETERBILT 320 CHASSIS WITH LABRIE	3	EA	258,543.00	\$775,629.00	9700.1920.5802.00	02082.2012		
2	AUTOMIZER RIGHT HAND TRASH BODY, TO BE				\$0.00				
3	UNITS: 4013, FIXED ASSET 704013				\$0.00				704013
4	UNIT 4014, FIXED ASSET 704014				\$0.00				704014
5	UNIT 4015, FIXED ASSET 704015				\$0.00				704015
6					\$0.00				
7					\$0.00				
8					\$0.00				
9					\$0.00				
10					\$0.00				
*	Shipping/Handling		Lot		\$0.00				

Special Instructions:	Subtotal: <b>\$775,629.00</b>
	Total: <b>\$775,629.00</b>

Approvals:

Mayor: _____	Department Director: _____	Purchasing Manager: _____
Finance & Internal Services Director: _____	Budget Manager: _____	IT Manager: _____
Dispatch Manager: _____	Utilities Manager: _____	Other: _____

